## LIST OF SCHOLARLY JOURNAL ARTICLES

# Mike W. Peng

Provost's Distinguished Professor of Global Strategy
University of Texas at Dallas
mikepeng@utdallas.edu / apjmpeng@gmail.com
www.utdallas.edu/~mikepeng / www.mikepeng.com

[All papers are downloadable at the two websites above]

[List of my books and other publications in non-journal outlets (such as book chapters, case studies, prefaces, and testimonials) can be found in my full CV at the two websites above]

\* UTD—top 24 journals for UTD Top 100 Business School Research Rankings<sup>TM</sup>. Total N = 20 papers on the UTD list \*\* FT—*Financial Times* top 45 journals. Total N = 36 papers on the FT list (including 16 not on the UTD list) \*\*\* NR—non-refereed

## 2011 (9 articles estimated as of October 1, 2010)

- [2.85] Yang, Haibin, Zhiang (John) Lin, and **Mike W. Peng** (2011). Behind acquisitions of alliance partners: Exploratory UTD/FT learning and network embeddedness. *Academy of Management Journal* (in press).
- [2.84] Lee, Seung-Hyun, Yasuhiro Yamakawa, **Mike W. Peng**, and Jay B. Barney (2011). How do bankruptcy laws affect entrepreneurship development around the world? *Journal of Business Venturing* (in press).
  - US Small Business Administration Award for the best Babson conference paper (coauthored with S. Lee and Y. Yamakawa) "exploring the importance of small businesses to the US economy or a public policy issue of importance to the entrepreneurial community" (\$2,000), Babson Conference, Chapel Hill, NC, in June 2008. Paper posted at SBA's government website at <a href="http://www.sba.gov/advo/research/rs326tot.pdf">http://www.sba.gov/advo/research/rs326tot.pdf</a>
- [2.83] Zoogah, David, Davina Vora, Orlando Richard, and **Mike W. Peng** (2011). Strategic alliance team diversity, coordination, and effectiveness. *International Journal of Human Resource Management* (in press).
- [2.82] Khoury, Theodore, and **Mike W. Peng** (2011). Does institutional reform of intellectual property rights lead to more FDI? Evidence from Latin America and the Caribbean. *Journal of World Business* (in press).
- [2.81] Sun, Sunny Li, **Mike W. Peng**, Bing Ren, and Daying Yan (2011). A comparative ownership advantage framework for cross-border M&As: The case of Chinese and Indian MNEs. *Journal of World Business* (in press).
- [2.80] Globerman, Steven, **Mike W. Peng**, and Daniel Shapiro (2011). Corporate governance and Asian companies. *Asia Pacific Journal of Management* (in press).
- [2.79] Jiang, Yi, and **Mike W. Peng** (2011). Are family ownership and control in large firms good, bad, or irrelevant? *Asia Pacific Journal of Management* (in press).
- [2.78] Yang, Haibin, Sunny Li Sun, Zhiang (John) Lin, and **Mike W. Peng** (2011). Behind M&As in China and the United States: Networks, learning, and institutions. *Asia Pacific Journal of Management* (in press).
- [2.77] Zoogah, David B., and **Mike W. Peng** (2011). What determines the performance of strategic alliance managers? Two lens model studies. *Asia Pacific Journal of Management* (in press).

## 2010 (10 articles estimated to appear as of October 1, 2010)

[2.76] **Peng, Mike W.**, Rabi S. Bhagat, and Sea-Jin Chang (2010). Asia and global business. *Journal of International* **UTD/FT** *Business Studies*, 41 (3): 373-376 (April).

- [2.75] Qian, Gongming, Theodore Khoury, **Mike W. Peng**, and Zeming Qian (2010). The performance implications of **UTD/FT** intra- and inter-regional geographic diversification. *Strategic Management Journal*, 31 (9): 1018-1030 (Sept).
- [2.74] Li, Yuan, En Xie, Hock-Hai Teo, and **Mike W. Peng** (2010). Formal control and social control in domestic and **UTD/FT** international buyer-supplier relationships. *Journal of Operations Management*, 28 (4): 333-344 (July).
- [2.73] **Peng, Mike W.** and Yi Jiang (2010). Institutions behind family ownership and control in large firms. *Journal of Management Studies*, 47 (2): 253-273 (March).
- [2.72] **Peng, Mike W.**, Yasuhiro Yamakawa, and Seung-Hyun Lee (2010). Bankruptcy laws and entrepreneur-friendliness. *Entrepreneurship Theory and Practice*, 34 (3): 517-530 (May).
- [2.71] **Peng, Mike W.** and Gregory G. Dess (2010). In the spirit of scholarship. *Academy of Management Learning and Education*, 9 (2): 282-298 (June).
  - \* Reported by *The Economist* before the article's publication ("Ideas that work: Should MBA students care about their professors' research?" June 7, 2010).
  - \* Prefaced by *AMLE* Editor J. B. Arbaugh (2010): Introduction: And now for something completely different—business school envy? *Academy of Management Learning and Education*, 9 (2): 280-281.
- [2.70] Jiang, Yi, and **Mike W. Peng** (2010). Principal-principal conflicts during crisis. *Asia Pacific Journal of Management* (in press).
- [2.69] **Peng, Mike W.**, Yuan Li, En Xie, and Zhongfeng Su (2010). CEO duality, organizational slack, and firm performance in China. *Asia Pacific Journal of Management* (in press).
- [2.68] Zhou, Jessie Qi, and **Mike W. Peng** (2010). Relational exchanges versus arm's-length transactions during institutional transitions. *Asia Pacific Journal of Management*, 27 (3): 355-370 (September).
- [2.67] **Peng, Mike W.** and Hao Chen (2010). Strategic responses to domestic and foreign institutional pressures in the Chinese toy industry. *International Studies of Management and Organization* (in press).

#### 2009 (9 articles)

- [2.66] Lin, Zhiang, **Mike W. Peng**, Haibin Yang, and Sunny Li Sun (2009). How do networks and learning drive UTD/FT M&As? An institutional comparison between China and the United States. *Strategic Management Journal*, 30 (10): 1113-1132 (October).
- [2.65] Meyer, Klaus, Saul Estrin, Sumon Bhaumik, and **Mike W. Peng** (2009). Institutions, resources, and entry **UTD/FT** strategies in emerging economies. *Strategic Management Journal*, 30 (1): 61-80 (January).
- [2.64] **Peng, Mike W.**, Sunny Li Sun, Brian Pinkham, and Hao Chen (2009). The institution-based view as a third leg for a strategy tripod. *Academy of Management Perspectives*, 23 (4): 63-81 (August).
- [2.63] Chintakananda, Asda, Anne York, Hugh O'Neill, and **Mike W. Peng** (2009). Structuring dyadic relationships between export producers and intermediaries. *European Journal of International Management*, 3 (3): 302-327.
- [2.62] Su, Yu-Shan, Eric Tsang, and **Mike W. Peng** (2009). How do internal capabilities and external partnerships affect innovativeness? *Asia Pacific Journal of Management*, 26 (2): 309-331.
- [2.61] **Peng, Mike W.** (2009). Passing the torch. Asia Pacific Journal of Management, 26 (4): 611-616. [NR]
- [2.60] **Peng, Mike W**. (2009). *APJM*'s first Best Paper Award. *Asia Pacific Journal of Management*, 26 (2): 185-186. [NR]
- [2.59] **Peng, Mike W.** (2009). APJM is now included in SSCI. Asia Pacific Journal of Management, 26 (1): 1-3. [NR]

[2.58] **Peng, Mike W.** and Erin Pleggenkuhle-Miles (2009). Current debates in global strategy. *International Journal of Management Reviews*, 11 (1): 51-68.

#### 2008 (13 articles)

- [2.57] Tong, Tony, Jeffrey Reuer, and **Mike W. Peng** (2008). International joint ventures and the value of real options. **UTD/FT** *Academy of Management Journal*, 51 (5): 1014-1029 (October).
- [2.56] **Peng, Mike W.**, Denis Wang, and Yi Jiang (2008). An institution-based view of international business strategy: A **UTD/FT** focus on emerging economies. *Journal of International Business Studies*, 39 (5): 920-936 (July).
  - \* A full-page report based on this article for practitioners appeared in *The UTD School of Management* magazine (Autumn 2008, p. 15)
- [2.55] Yamakawa, Yasuhiro, **Mike W. Peng**, and David Deeds (2008). What drives new ventures to internationalize from emerging to developed economies? *Entrepreneurship Theory and Practice*, 32 (2): 59-82 (January).

  \* Top five most downloaded paper in *ETP* in 2008 (with 1,045 downloads during 2008)
- [2.54] Young, Mike, **Mike W. Peng**, David Ahlstrom, Garry Bruton, and Yi Jiang (2008). Corporate governance in emerging economies: A review of the principal-principal perspective. *Journal of Management Studies*, 45 (1): 196-220 (January).
- [2.53] Lee, Keonbeom, **Mike W. Peng**, and Keun Lee (2008). From diversification premium to diversification discount during institutional transitions. *Journal of World Business*, 43 (1): 47-65.
- [2.52] Lu, Yuan, Eric Tsang, and **Mike W. Peng** (2008). Knowledge management and innovation strategy in the Asia Pacific: Toward an institution-based view. *Asia Pacific Journal of Management*, 25 (3): 361-374.
- [2.51] Li, Yuan, and **Mike W. Peng** (2008). Developing theory from strategic management research in China. *Asia Pacific Journal of Management*, 25 (3): 563-572.
- [2.50] **Peng, Mike W**. and Hyung-deok Shin (2008). How do future business leaders view globalization? *Thunderbird International Business Review*, 50 (3): 175-182.
- [2.49] Mudambi, Ram, **Mike W. Peng**, and David Weng (2008). Research rankings of Asia Pacific business schools: Global versus local knowledge strategies. *Asia Pacific Journal of Management*, 25 (2): 171-188.
- [2.48] **Peng, Mike W.** (2008). More progress at APJM. Asia Pacific Journal of Management, 25 (1): 1-4. [NR]
- [2.47] Tan, Weiqiang, **Mike W. Peng**, and Sunny Li Sun (2008). Scale versus scope: Evidence from Chinese firms' internationalization. *Guan Li Shi Jie* (*Management World*), February: 125-135. [in Chinese, the highest ranked academic management journal in China]
- [2.46] Sun, Sunny Li, Zun Wang, and **Mike W. Peng** (2008). A fast lane for overseas acquisitions: Leveraging private equity. *Peking University Business Review (Beida Shang Ye Ping Lun)*, September: 96-101. [in Chinese, the leading practitioner journal explicitly aiming to become the *Harvard Business Review* in China] [NR]
- [2.45] **Peng, Mike W.**, Sunny Li Sun, and Hao Chen (2008). Managing divorce in alliance management. *Peking University Business Review (Beida Shang Ye Ping Lun)*, April: 109-118. [in Chinese] [NR]

# **2007 (5 articles)**

- [2.44] Lee, Seung-Hyun, **Mike W. Peng**, and Jay B. Barney (2007). Bankruptcy law and entrepreneurship development: **UTD/FT** A real options perspective. *Academy of Management Review* special issue on "Value Creation," 32 (1): 257-272 (January).
- [2.43] **Peng, Mike W.** (2007). Celebrating 25 years of Asia Pacific management research. *Asia Pacific Journal of Management*, 24 (4): 385-394 [Editorial for the 25<sup>th</sup> anniversary special issue of *APJM*] [NR]

- [2.42] **Peng, Mike W.**, Shujun Zhang, and Xinchun Li (2007). CEO duality and firm performance during China's institutional transitions. *Management and Organization Review*, 3 (2): 205-225.
- [2.41] **Peng, Mike W.** (2007). Globalizing the *Asia Pacific Journal of Management*. *Asia Pacific Journal of Management*, 24 (1): 1-7. [NR]
- [2.40] Ren, Bing, Kevin Au, and **Mike W. Peng** (2007). Interlocking directorates and firm performance during institutional transitions: An empirical study on China. *Nankai Business Review (Nankai Guan Li Ping Lun)*, 10 (1): 8-15. [in Chinese, a core management journal designated by the Chinese National Science Foundation]

## 2006 (4 articles)

- [2.39] **Peng, Mike W.** (2006). Making M&A fly in China. *Harvard Business Review*, 84 (3): 26-27 (March). **FT**
- [2.38] **Peng, Mike W.** and Jessie Qi Zhou (2006). Most cited articles and authors in global strategy research. *Journal of International Management*, 12 (4): 490-508.
- [2.37] **Peng, Mike W.** and Andrew Delios (2006). What determines the scope of the firm over time and around the globe? An Asia Pacific perspective. *Asia Pacific Journal of Management*, 23 (4): 385-405.
- [2.36] **Peng, Mike W.**, Yuanyuan Zhou, and Anne S. York (2006). Behind the make or buy decisions in export strategy: A replication with extension of Trabold. *Journal of World Business*, 41 (3): 289-300.

## **2005** (6 articles)

- [2.35] Meyer, Klaus, and **Mike W. Peng** (2005). Probing theoretically into Central and Eastern Europe: Transactions, **UTD/FT** resources, and institutions. *Journal of International Business Studies*, 36 (6): 600-621. [Lead article]
- [2.34] **Peng, Mike W.**, Seung-Hyun Lee, and Denis Wang (2005). What determines the scope of the firm over time? A **UTD/FT** focus on institutional relatedness. *Academy of Management Review*, 30 (3): 622-633.
- [2.33] Wright, Mike, Igor Filatotchev, Robert Hoskisson, and **Mike W. Peng** (2005). Strategy research in emerging economies: Challenging the conventional wisdom. *Journal of Management Studies*, 42 (1): 1-33.

  \* A new "JMS Classic" with a forum to discuss its impact to appear in 2012.
- [2.32] **Peng, Mike W.**, and Jessie Qi Zhou (2005). How network strategies and institutional transitions evolve in Asia. *Asia Pacific Journal of Management*, 22 (4): 321-336. [Lead article]
- [2.31] **Peng, Mike W.** (2005). From China strategy to global strategy. *Asia Pacific Journal of Management*, 22 (2): 123-141. [Lead article for this issue and for the Perspectives section of *APJM*]
  - \* Translated into Chinese as the lead article for Vol. 1 Issue 1 of the *Journal of Strategic Management (Zhan Lue Guan Li*, in Chinese) in the inaugural May 2009 issue (pp. 1-13).
- [2.30] Sun, Sunny Li, and **Mike W. Peng** (2005). How to learn from good examples? *Peking University Business Review* (*Beida Shang Ye Ping Lun*), November: 120-124. [in Chinese] [NR]

# **2004 (4 articles)**

- [2.29] **Peng, Mike W.** (2004). Identifying the big question in international business research. *Journal of International* **UTD/FT** *Business Studies*, 35 (2): 99-108.
- [2.28] **Peng, Mike W.** (2004). Outside directors and firm performance during institutional transitions. *Strategic* **UTD/FT** *Management Journal*, 25 (5): 453-471.
  - \* Press release written by Jeff Grabmeier, assistant director of OSU research communications, March 2004
  - \* Posted at <a href="http://researchnews.osu.edu">http://researchnews.osu.edu</a> and <a href="http://fisher.osu.edu">http://fisher.osu.edu</a>
- [2.27] **Peng, Mike W.**, Justin Tan, and Tony Tong (2004). Ownership types and strategic groups in an emerging

- FT economy. Journal of Management Studies, 41 (7): 1105-1129.
- [2.26] Ren, Bin, Kevin Au, and **Mike W. Peng** (2004). Interlocking directorates among regional firms and regional economic development: An empirical study of Shanghai and Guangdong listed firms in 2001, *Guan Li Shi Jie* (*Management World*), March: 112-123. [in Chinese, the highest ranked academic management journal in China]

#### **2003 (3 articles)**

- [2.25] **Peng, Mike W.** (2003). Institutional transitions and strategic choices. *Academy of Management Review*, 28 (2): UTD/FT 275-296.
  - \* May 2004 (only 1 year after its publication): determined by Institute for Scientific Information (ISI), publisher of the Social Sciences Citation Index (SSCI), to be *the* "new hot paper" (based on citations) representing the *entire* field of Economics and Business—a total of 12 papers are nominated, each representing a broad discipline such as Chemistry, Clinical Medicine, Computer Science, Immunology, Molecular Biology, Pharmacology, Physics, and Social Sciences (general). See <a href="http://esi-topics.com/nhp/nhp-may2004.html">http://esi-topics.com/nhp/nhp-may2004.html</a>
  - \* As of December 31, 2004, the 11<sup>th</sup> most highly cited article on Central and Eastern Europe among papers published in 13 top journals during 1999-2004 (inclusive)—K. Meyer & M. Peng (2005). Probing theoretically into Central and Eastern Europe: Transactions, resources, and institutions. *Journal of International Business Studies*, 36 (6): 600-621 (see p. 620).
- [2.24] Tan, Justin, and **Mike W. Peng** (2003). Organizational slack and firm performance during economic transitions: **UTD/FT** Two studies from an emerging economy. *Strategic Management Journal*, 24 (13): 1249-1263. [Lead article]
- [2.23] **Peng, Mike W.,** Trevor Buck, and Igor Filatotchev (2003). Do outside directors and new managers help improve firm performance? An exploratory study in Russian privatization. *Journal of World Business*, 38 (4): 348-361.
  - \* Press release written by Jeff Grabmeier, assistant director of OSU research communications, March 2004
  - \* Posted at <a href="http://researchnews.osu.edu">http://researchnews.osu.edu</a> and <a href="http://fisher.osu.edu">http://fisher.osu.edu</a>

## **2002 (3 articles)**

- [2.22] **Peng, Mike W.**, and Oded Shenkar (2002). Joint venture dissolution as corporate divorce. *Academy of Management Executive*, 16 (2): 92-105.
- [2.21] Peng, Mike W. (2002). Towards an institution-based view of business strategy. Asia Pacific Journal of Management, 19 (2/3): 251-267. [Special issue on "Asian management research" guest-edited by C. M. Lau]
   \* Reprinted in Henry Yeung (ed.), Towards an institution-based view of business strategy in Asia, Handbook of Research on Asian Business. Cheltenham, UK: Edward Elgar, 2007.
- [2.20] Chao, Chen C., **Mike W. Peng**, and Patrick Saparito (2002). Collectivism, individualism, and opportunism: A cultural perspective on transaction cost economics. *Journal of Management*, 28 (4): 567-583.

# **2001** (6 articles)

- [2.19] **Peng, Mike W.** (2001). The resource-based view and international business. *Journal of Management*, 27 (6): 803-829. [Special issue on the "resource-based view of the firm, 10 years after 1991" guest-edited by J. Barney]
- [2.18] **Peng, Mike W.**, and Anne S. York (2001). Behind intermediary performance in export trade: Transactions, agents, **UTD/FT** and resources. *Journal of International Business Studies*, 32 (2): 327-346.
- [2.17] **Peng, Mike W.** (2001). How entrepreneurs create wealth in transition economies. *Academy of Management Executive*, 15 (1): 95-108. [special issue on "Entrepreneurship and Wealth Creation"]
  - \* The 8<sup>th</sup> most cited article on Central and Eastern Europe during 1999-2004—K. Meyer & M. Peng (2005). Probing theoretically into Central and Eastern Europe: Transactions, resources, and institutions. *Journal of International Business Studies*, 36 (6): 600-621 (see p. 620).
  - \* Executive commentary by Stanislav Shekshnia, Chairman and CEO, Millicom International Cellular, Russia
  - \* Nominated as one of the "top ten ideas for 2001" by www.meansbusiness.com, which scans 100 publications
  - \* Recommended by the U.S. Department of Commerce website for transition economies, <u>www.bisnis.doc.gov</u>

- \* Reprinted by A. Cooper, S. Alvarez, L. Mesquita, and R. Vassalou (eds.) (2006). *Blackwell Series on Entrepreneurship and Emerging Economies*. Oxford, UK: Blackwell.
- \* Reprinted by Haiyang Li (ed.) (2006). *Growth of New Technology Ventures in China's Emerging Market* (pp. 87-111). Cheltenham, UK: Edward Elgar.
- [2.16] **Peng, Mike W.**, Seung-Hyun Lee, and Justin Tan (2001). The *keiretsu* in Asia: Implications for multilevel theories of competitive advantage. *Journal of International Management*, 7 (4): 253-276.
- [2.15] **Peng, Mike W.**, Kevin Au, and Denis Wang (2001). Interlocking directorates as corporate governance in Third World multinationals: Theory and evidence from Thailand. *Asia Pacific Journal of Management*, 18 (2): 161-181.
  - \* Cited by the World Investment Report 2006: FDI From Developing and Transition Economies (New York and Geneva: United Nations/UNCTAD, p. 256).
- [2.14] **Peng, Mike W.**, Yuan Lu, Oded Shenkar, and Denis Wang (2001). Treasures in the china house: A review of management and organizational research on Greater China. *Journal of Business Research*, 52 (2): 95-110. [Lead article in the special issue on "Doing business in China"]
  - \* Ranked as the 8<sup>th</sup> most prolific contributor to the China management literature during 1979-97
  - \* Featured in OSU East Asian Studies Newsletter (Spring 2000), FCOB News Release (May 12, 2000), and FCOB Research Today (June 2000)

## **2000 (5 articles)**

- [2.13] **Peng, Mike W.**, and Yadong Luo (2000). Managerial ties and firm performance in a transition economy: The **UTD/FT** nature of a micro-macro link. *Academy of Management Journal*, 43 (3): 486-501.
  - \* Featured in FCOB Research Today (June 2000)
  - \* #1 most cited empirical paper on China published during 2000-2005—D. Quer, E. Claver, & L. Rienda (2007), Business and management in China: A review of empirical research in leading international journals, *Asia Pacific Journal of Management*, 23 (3): 359-384.
  - \* Replicated and supported by a different study using data from Africa/Ghana—M. Acquaah (2008). Managerial social capital, strategic orientation, and organizational performance in an emerging economy. *Strategic Management Journal*, 28: 1235-1255.
- [2.12] **Peng, Mike W.** (2000). Controlling the foreign agent: How governments deal with multinationals in a transition economy. *Management International Review*, 40 (2): 141-165.
- [2.11] **Peng, Mike W.**, and Denis Wang (2000). Innovation capability and foreign direct investment: Toward a learning option perspective. *Management International Review*, 40 (1): 79-93.
- [2.10] **Peng, Mike W.**, Charles W. L. Hill, and Denis Wang (2000). Schumpeterian dynamics versus Williamsonian considerations: A test of export intermediary performance. *Journal of Management Studies*, 37 (2): 167-184.
- [2.9] Au, Kevin, **Mike W. Peng**, and Denis Wang (2000). Interlocking directorates, firm strategies, and performance in Hong Kong: Towards a research agenda. *Asia Pacific Journal of Management*, 17 (1): 28-47.

# 1999 (1 article)

- [2.8] Luo, Yadong, and **Mike W. Peng** (1999). Learning to compete in a transition economy: Experience, environment, **UTD/FT** and performance. *Journal of International Business Studies*, 30 (2): 269-296.
  - \* #7 most cited article in *JIBS* during 1996-2006—D. Griffith, S. T. Cavusgil, & S. Xu (2008), Emerging themes in international business research, *Journal of International Business Studies*, 39: 1220-1235.

## 1998 (3 articles)

- [2.7] **Peng, Mike W.**, and Anne Y. Ilinitch (1998). Export intermediary firms: A note on export development research. **UTD/FT** *Journal of International Business Studies*, 29 (3): 609-620.
  - \* Theory proposed in this paper is independently tested and supported by H. Trabold (2002). Export intermediation: An empirical test of Peng and Ilinitch. *Journal of International Business Studies*, 33 (2): 327-344.

- \* Trabold's findings have been successfully replicated, thus lending further support to the theory proposed in Peng and Ilinitch—Peng, M. W., Y. Zhou, & A. York (2006). Behind the make or buy decisions in export strategy: A replication with extension of Trabold. *Journal of World Business*, 41 (3): 289-300.
- [2.6] Luo, Yadong, and **Mike W. Peng** (1998). First mover advantages in investing in transition economies. *Thunderbird International Business Review* (formerly *International Executive*), 40 (2): 141-163.
- [2.5] **Peng, Mike W.**, and J. Justin Tan (1998). Toward alliance postsocialism: Business strategies in a transition economy. *Journal of Applied Management Studies*, 7 (1): 145-148.

# 1997 (1 article)

[2.4] **Peng, Mike W.** (1997). Firm growth in transition economies: Three longitudinal cases from China, 1989-96. *Organization Studies*, 18 (3): 385-413.

## 1996 (2 articles)

- [2.3] **Peng, Mike W.**, and Peggy S. Heath (1996). The growth of the firm in planned economies in transition: **UTD/FT** Institutions, organizations, and strategic choice. *Academy of Management Review*, 21 (2): 492-528.
  - \* 9<sup>th</sup> most cited IB article published in *AMJ*, *AMR*, and *SMJ* during 1996-2006—D. Griffith et al. (2008), Emerging themes in international business research, *Journal of International Business Studies*, 39: 1220-1235.
  - \* The 1<sup>st</sup> most cited article on Central and Eastern Europe among 218 papers published in 13 top journals during 1986-2004—K. Meyer & M. Peng (2005). Probing theoretically into Central and Eastern Europe: Transactions, resources, and institutions. *Journal of International Business Studies*, 36: 600-621.
  - \* 8<sup>th</sup> most cited article on Chinese management and 1<sup>st</sup> most cited in a management journal (all leading articles with higher citation numbers are sociology papers)—J. T. Li & A. Tsui (2002). A citation analysis of management and organization research in the Chinese context: 1984-1999. *Asia Pacific Journal of Management*, 19: 87-107.
  - \* Received a Citation of Excellence Certificate with the Highest Quality Ratings from ANBAR Electronic Intelligence, UK (1998)
- [2.2] **Peng, Mike W.** (1996). Modeling China's economic reforms through an organizational approach: The case of the M-form hypothesis. *Journal of Management Inquiry*, 5 (1): 45-58.

## 1994 (1 article)

[2.1] **Peng, Mike W.** (1994). Organizational changes in planned economies in transition: An eclectic model. *Advances in International Comparative Management*, 9: 223-251.

//CV201009\_AllArticles//09/21/2010//